FINANCIAL STATEMENTS AND COMPLIANCE REPORT

YEARS ENDED JUNE 30, 2022 AND 2021



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Independent Auditor's Report

To the Board of Directors Brunswick Senior Resources, Inc. Shallotte, North Carolina

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Brunswick Senior Resources, Inc. ("BSRI"), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of BSRI as of June 30, 2022 and 2021, and the changes in its net assets, functional expenses, and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of Financial Statements section of our report. We are required to be independent of BSRI and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibility of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about BSRI's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists.

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of BSRI's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about BSRI's ability to continue as a going concern for a reasonable period of
 time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2022, on our consideration of BSRI's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of BSRI's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering BSRI's internal control over financial reporting and compliance.

Bernard Robinson & Company, S.S.P.

Raleigh, North Carolina October 11, 2022

Statements of Financial Position June 30, 2022 and 2021

<u>Assets</u>		
	2022	 2021
Assets:		
Cash and cash equivalents (Notes 1 and 2)	\$ 871,841	\$ 419,102
Grants and other receivables (Note 3)	381,806	543,080
Tenant receivables, net of allowance (Note 1)	2,286	-
Employee retention credit receivable (Note 15)	236,491	381,074
Prepaid expenses and other assets	132,854	257,503
Property and equipment, net (Note 5)	1,321,825	1,125,964
Total assets	\$ 2,947,103	\$ 2,726,723
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued liabilities (Note 6)	\$ 306,883	\$ 228,001
Total liabilities	306,883	228,001
Net Assets:		
Without donor restrictions (Note 1 and 10)	2,601,453	2,459,955
With donor restrictions (Note 1 and 10)	38,767	38,767
Total net assets	2,640,220	2,498,722
Total liabilities and net assets	\$ 2,947,103	\$ 2,726,723

		2022			2021	
	Without Donor	With Donor		Without Donor	With Donor	
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
Revenue:						
Brunswick County Grants (Note 3)	\$ 2,889,392	\$ -	\$ 2,889,392	\$ 2,713,739	\$ -	\$ 2,713,7
Home & Community Care Block Grant (Note 3)	1,618,446	-	1,618,446	1,706,602	-	1,706,6
Donated facilities and services (Notes 3 and 7)	936,410	-	936,410	922,074	-	922,0
North Carolina grants and contracts (Note 1)	101,341	_	101,341	44,656	-	44,6
Other contributions (Note 1)	155,110	-	155,110	70,902	25,000	95,9
Gross thrift store sales	663,211	-	663,211	526,877	-	526,8
Less thrift store cost of sales	(486,806)	-	(486,806)	(433,335)	-	(433,3
Thrift store, net (Note 11)	176,405		176,405	93,542	-	93,5
Gross facility rental revenue	117,701	_	117,701	74,498	_	74,4
Less facility rental expenses	(8,649)	_	(8,649)	(2,573)	_	(2,5
Facility rentals, net (Note 12)	109,052		109,052	71,925	-	71,9
Paycheck protection program	<u> </u>					
loan forgiveness (Note 14)	_	_	_	131,511	_	131,5
Employee retention credit (Note 15)	243,089	_	243,089	429,428	_	429,4
Program and other income	99,564	_	99,564	40,881	_	40,8
Total revenue	6,328,809		6,328,809	6,225,260	25,000	6,250,2
Net assets released from restriction (Note 1 and 10)	<u> </u>			67,918	(67,918)	
Total revenue and net assets released						
from restrictions	6,328,809		6,328,809	6,293,178	(42,918)	6,250,2
Expenses:						
Program (Note 1)						
Nutrition	1,235,367	-	1,235,367	1,130,520	-	1,130,5
Senior Center Operations	2,711,608	-	2,711,608	2,395,038	-	2,395,0
Case Management	1,019,915	_	1,019,915	1,052,586	-	1,052,5
Transportation	80,376	_	80,376	4,903	_	4,9
Program total	5,047,266	-	5,047,266	4,583,047	-	4,583,0
Management and General (Note 1)	878,849	_	878,849	629,524	_	629,5
Fundraising (Note 1)	239,982	_	239,982	185,096	_	185,0
Total expenses	6,166,097		6,166,097	5,397,667		5,397,6
•		·				
Other income and (losses):	153,030		153,030			
Gross Ash Mini Storage rental sales Less Ash Mini Storage cost of sales	(174,244)	-	(174,244)	-	-	•
Ash Mini Storage, net (Note 16)	$\frac{(1/4,244)}{(21,214)}$		(21,214)			-
Changes in net assets	141,498		141,498	895,511	(42,918)	852,5
Net assets, beginning of year	2,459,955	38,767	2,498,722	1,564,444	81,685	1,646,1
Net assets, end of year	\$ 2,601,453	\$ 38,767	\$ 2,640,220	\$ 2,459,955	\$ 38,767	\$ 2,498,7
Notes to Financial Statements	,,		-)	. , ,		- ,, -

BRUNSWICK SENIOR RESOURCES, INC. Statements of Functional Expenses Years Ended June 30, 2022 and 2021

				Funct	ional Expense Sum	ımary			
	2022					2021			
		Management		Total			Management		Total
	Program	and General	Fundraising	Expenses		Program	and General	Fundraising	Expenses
Expenses:									
Wages, taxes and benefits	\$2,240,882	\$ 485,741	\$ 225,283	\$2,951,906		\$2,203,885	\$ 428,910	\$ 167,372	\$2,800,167
Professional services	277,481	159,567	-	437,048		251,952	40,050	-	292,002
Homebound meals	307,890	-	-	307,890		315,942	-	-	315,942
Congregate meals	183,563	-	-	183,563		67,679	-	-	67,679
General transportation	62,505	-	-	62,505		4,255	-	-	4,255
Facilities	1,394,697	87,177	577	1,482,451		1,246,385	82,014	603	1,329,002
Vehicles and equipment	154,068	33,319	1,056	188,443		167,970	24,518	6,957	199,445
General operations	336,824	85,507	13,066	435,397		233,135	34,627	10,164	277,926
Depreciation	89,356	27,538		116,894		91,844	19,405		111,249
Total expenses per									
Statement of Activities	5,047,266	878,849	239,982	6,166,097		4,583,047	629,524	185,096	5,397,667
Plus Expense Items Netted Again	st Revenue on	the Statement o	f Activities						
Thrift store cost of sales	-	-	486,806	486,806		-	-	433,335	433,335
Ash Mini Storage cost of sales	-	-	174,244	174,244		-	-	-	-
Facility rental expenses			8,649	8,649		_		2,573	2,573
Total functional expenses	\$ \$5,047,266	\$ 878,849	\$ 909,681	\$6,835,796		\$4,583,047	\$ 629,524	\$ 621,004	\$5,833,575

				Progra	am Expense Sur	nmary				
			2022					2021		
		Senior Center	Case		Program		Senior Center	Case		Program
	Nutrition	Operations	Management	Transportation	Total	Nutrition	Operations	Management	Transportation	Total
Expenses:									-	
Wages, taxes and benefits	\$ 580,197	\$ 935,866	\$ 707,123	\$ 17,696	\$2,240,882	\$ 596,024	\$ 941,127	\$ 666,086	\$ 648	\$2,203,885
Professional services	1,560	47,840	228,081	-	277,481	-	21,240	230,712	-	251,952
Homebound meals	307,890	-	-	-	307,890	315,942	-	-	-	315,942
Congregate meals	183,563	-	-	-	183,563	67,679	-	-	-	67,679
General transportation	-	-	-	62,505	62,505	-	-	-	4,255	4,255
Facilities	72,433	1,311,733	10,531	-	1,394,697	48,229	1,181,900	16,256	-	1,246,385
Vehicles and equipment	18,153	116,954	18,961	-	154,068	36,967	112,707	18,296	-	167,970
General operations	29,940	255,530	51,179	175	336,824	31,921	91,960	109,254	-	233,135
Depreciation	41,631	43,685	4,040		89,356	33,758	46,104	11,982		91,844
Total expenses	\$1,235,367	\$2,711,608	\$1,019,915	\$ 80,376	\$5,047,266	\$1,130,520	\$2,395,038	\$1,052,586	\$ 4,903	\$4,583,047

Statements of Cash Flows

Years Ended June 30, 2022 and 2021

		2022	2021
Cash flows from operating activities:			,
Change in net assets	\$	141,498	\$ 852,593
Adjustments to reconcile change in net assets			
to net cash provided by operating activities:			
Depreciation		116,894	111,249
Paycheck protection program loan forgiveness		-	(131,511)
Bad debt expense		5,826	-
(Increase) decrease in:			
Grants and other receivables		161,274	(199,627)
Tenant receivables		(8,112)	-
Employee retention credit receivable		144,583	(381,074)
Prepaid expenses and other assets		124,649	(129,048)
Increase (decrease) in:			
Accounts payable and accrued liabilities		78,882	(57,451)
Net cash provided by operating activities		765,494	65,131
Cash flows from investing activities:			
Property and equipment additions		(312,755)	(123,936)
Net cash used in investing activities		(312,755)	 (123,936)
Net increase (decrease) in cash and cash equivalents		452,739	(58,805)
Cash and cash equivalents at beginning of year		419,102	477,907
Cash and cash equivalents at end of year	\$	871,841	\$ 419,102

NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Brunswick Senior Resources, Inc. ("BSRI") is a North Carolina nonprofit organization incorporated in February 2002. BSRI is exempt from income taxes under the Internal Revenue Service Code Section 501(c)(3). As such, contributions to BSRI are tax deductible.

Mission

BSRI exists to promote the well-being and enhance the quality of life for all senior adults, 60 years of age and older, in Brunswick County, North Carolina. It advocates for programs and delivers services encouraging and sustaining independence and continued participation in the community. Brunswick County has designated BSRI as its lead agency for senior services. Current operations are diverse and fall under the broad categories of congregate nutritional services, home-bound meals on wheels, senior center and senior site operations, case management, in-home aide services and general transportation. BSRI operates multi-purpose senior centers in Leland, Shallotte, Calabash, Supply and Southport as well as two nutrition sites situated across the county. BSRI operates thrift stores in Calabash and Shallotte, NC. BSRI also operates a mini storage facility in Ash, NC. BSRI's administrative offices are located in Shallotte.

A summary of significant accounting policies is as follows:

Financial Statement Presentation

BSRI prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit organizations using the accrual basis of accounting. As such, revenues are recorded when earned and expenses are recorded when incurred. The significant accounting and reporting policies used by BSRI are described below to enhance the usefulness and understandability of the financial statements.

Reclassifications

Certain balances as previously reported have been reclassified to be consistent with those classifications used in the current year.

Income Taxes

BSRI is exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code. The Ash Mini Storage facility income earned by BSRI constitutes unrelated business income under the Internal Revenue Code. Due to the net operating loss on BSRI's unrelated business taxable income in the current year, BSRI will have a deferred tax benefit as of June 30, 2022, which may be utilized to offset future unrelated business taxable income.

It is BSRI's policy to evaluate all tax positions and to identify any that may be considered uncertain. All identified material tax positions are assessed and measured by a more-likely-than-not threshold to determine if the tax position is uncertain and what, if any, the effect of the uncertain tax position may have on the financial statements. No material uncertain tax positions were identified for 2022 and 2021.

NOTE 1 -SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

BSRI considers short-term, interest bearing, highly liquid investments with original maturities of three months or less to be cash equivalents for purposes of financial statement presentation.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Net Assets

The Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) topic 958, "Not-for-Profit Entities," requires the reporting of BSRI's activities by net asset class. The financial statements report net assets and changes in net assets classified based upon the existence of restrictions on use that are placed by its donors, as follows:

Net assets without donor restrictions - are resources available for use in general operations and not subject to donor (or certain grantor) restrictions. The only limits on their use are the broad limits resulting from the nature of BSRI, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

From time-to-time, the board of directors may choose to designate a portion of the unrestricted net assets of BSRI to fund a specific future purpose. Board designated funds are displayed as a subcategory of net assets without donor restrictions.

Net assets with donor restrictions - are resources that are subject to donor (or certain grantor) - imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are permanent in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. As of June 30, 2022, BSRI held no assets in perpetuity.

Contributions, Grants, and Contracts

Grants awarded by federal, state or local agencies are generally considered nonreciprocal transactions restricted by the awarding agency for certain purposes. Revenues are recognized when qualified expenditures are incurred and conditions under the grant agreements are met.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. All contributions are reported as increases in unrestricted net assets unless the use of the contributed assets is specifically restricted by the donor.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions, Grants, and Contracts (Continued)

Contributed services are only recorded if they meet the requirements for recognition (such as if they require specialized skills). These requirements are outlined in FASB ASC 958-605-25-16, "Contributed Services."

Rental Income

Rental income for Ash Mini Storage is recognized as rentals become due. Rental payments secured in advance are deferred until earned.

Tenant Receivables and Bad Debt Policy

Tenant rent charges for Ash Mini Storage for the current month are due on the first of the month. Tenant receivables consist of amounts due for rental income, net of an allowance for doubtful accounts. Ash Mini Storage does not accrue interest on the tenant receivable balances.

BSRI determines the allowance for Ash Mini Storage by calculating 50% of rents past due for 30 days or less from tenants with no other past due amounts plus 100% of all other rents due. It is the policy of management to review the outstanding accounts receivable at year end, as well as the bad debt write-offs experienced in the past, and establish an allowance for doubtful accounts for potentially uncollectible amounts. Amounts collected that have been previously written off are credited against bad debt expense. At June 30, 2022 and 2021, the allowance for doubtful accounts was \$5,826 and \$0, respectively.

Functional Allocation of Expense

The Statement of Activities presents expenses by functional classification (program, management and general, and fundraising). The Statements of Functional Expenses presents these same expenses by both the functional category and by natural classification (e.g. wages, contracted services) and also includes expense items that are netted against revenue on the Statements of Activities (facility rental, thrift store cost of sales, and Ash Mini Storage cost of sales) in order to provide a complete picture of total expenses by function.

Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using an objective basis for the following categories:

Expense Category	Method of Allocation by Function
Wages and benefits	Time and effort (e.g. staff members' time tracking)
Facilities and depreciation	Use of facility by purpose (e.g. square footage)

Management and General activities include the functions necessary to provide support for BSRI's program. These include those that provide governance (Board of Directors), oversight, business management, financial recordkeeping, budgeting, legal services, human resource management, and similar activities that ensure an adequate working environment and an equitable employment program.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expense (Continued)

Fundraising activities include publicizing and conducting fundraising campaigns; maintaining donor lists; conducting special fundraising events; and other activities involved with soliciting contributions from corporations, foundations, individuals, and others.

Property and Equipment

BRSI capitalizes property and equipment costing more than \$5,000. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor specifically restricts the asset's use.

Advertising

Advertising costs are expensed as incurred. Advertising costs for the years ended June 30, 2022 and 2021, were \$485 and \$7,478, respectively.

Subsequent Events

BSRI has evaluated events and transactions for potential recognition or disclosure through October 11, 2022, which is the date the financial statements were available to be issued.

NOTE 2 - LIQUIDITY AND AVAILABILITY

As of June 30, 2022, BSRI has calculated that it had financial assets of \$1,492,424 (cash and receivables) that will become available within one year for general expenditure. BSRI has not reduced the available amount by \$38,767 of restricted net assets because the specific restrictions relate to budgeted initiatives during the year ended June 30, 2022, and therefore will be available for general expenditures such as payroll. For the year ended June 30, 2022, BSRI had average daily expenses of \$14,014, excluding depreciation and expenditures related to the donated facilities. Therefore, available financial assets of \$1,492,424 could theoretically fund operations for 107 days at the current expenditure levels.

As part of BSRI's liquidity management plan, cash in excess of daily requirements may be invested in short-term investments and money market funds.

NOTE 3 - GRANTS, CONTRACTS, AND RECEIVABLES

BSRI receives its revenue from a variety of grants and contracts with governmental and private agencies and also from contributions by individuals, businesses, foundations and civic organizations. It has three primary sources of revenue:

• Local government funding approved annually by the Brunswick County Board of Commissioners (\$2,889,392 for the year ended June 30, 2022). This funding is to be used to fulfill BSRI's responsibilities as the lead agency for senior services in Brunswick County.

NOTE 3 - GRANTS, CONTRACTS, AND RECEIVABLES (Continued)

- Home and Community Care Block Grant ("HCCBG") funding (\$1,618,447 for the year ended June 30, 2022) allocated to the County by the Cape Fear Area Agency on Aging and passed on to BSRI as a designated community service provider charged with implementing the county's aging services priorities. The funding is a mixture of federal and state funds administered by the North Carolina Division of Aging and Adult Services.
- Donated facilities (valued at \$936,410 for the year ended June 30, 2022) provided primarily by Brunswick County for BSRI's use in carrying out its mission. See Note 7.

Grants and contracts receivable consist of the following at June 30, 2022 and 2021:

	2022	2021
Grants receivable	\$ 355,353	\$ 524,594
Other receivables	26,453	18,486
	\$ 381,806	\$ 543,080

The grants receivable balance consists of expenses incurred prior to June 30, 2022 and 2021, for which BSRI had yet to receive reimbursement from the Home and Community Care Block Grant and the Enhanced Mobility of Seniors and Individuals with Disabilities Grant. All amounts were fully collected in the first quarter of the new fiscal years. Accordingly, no provision is made for uncollectible amounts.

NOTE 4 - CONCENTRATION OF FUNDING AND CREDIT RISK

As outlined in Note 3, for the year ended June 30, 2022, BSRI recorded \$2,889,392 of direct grant funding from Brunswick County along with \$1,618,447 of HCCBG funding passed through from Brunswick County and \$936,410 of in-kind revenue from the use of the Brunswick County facilities. Taken together these direct and pass-through funding sources total \$5,444,248 or 86% of BSRI's total revenue. If a significant reduction in funding from Brunswick County were ever to occur, it would have an adverse impact on BSRI's programs and activities. See Note 13.

BSRI maintains its cash in financial institutions insured by the Federal Deposit Insurance Corporation. Deposit accounts, at times, may exceed federally insured limits. At June 30, 2022 and 2021, deposit account balances exceeded FDIC coverage by \$712,766 and \$216,464, respectively.

NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of June 30, 2022 and 2021:

	2022	2021
Building improvements	\$ 1,124,268	\$ 1,065,568
Vehicles	566,799	475,278
Furniture and equipment	447,405	328,738
	2,138,472	1,869,584
Less accumulated depreciation	816,647	743,620
Property and equipment, net	\$ 1,321,825	\$ 1,125,964

NOTE 5 - PROPERTY AND EQUIPMENT (Continued)

Depreciation is computed using the straight-line method over the estimated useful lives of the assets (up to 40 years for building improvements, 5 - 15 years for vehicles and equipment).

NOTE 6 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

The accounts payable and accrued liabilities balance consists of the following at June 30, 2022 and 2021:

	2022	2021
Operational accounts payable	\$ 116,663	\$ 78,167
Payroll and related payables	190,220	149,834
	\$ 306,883	\$ 228,001

NOTE 7 - DONATED FACILITIES

As outlined in Note 3, BSRI performs many of its program and administrative activities at facilities owned primarily by Brunswick County as well as other entities. BSRI is not charged rent for occupying approximately 78,500 combined square feet of space at eight locations across the County. Memorandums of understanding govern the use and operation of the Brunswick County facilities. Generally, BSRI may use the facilities indefinitely and is responsible for the operating costs and routine maintenance of the properties. Improvements and structural alterations are allowed with the express permission of the County.

In order to determine a value for these in-kind donations, BSRI uses local market data to estimate facility rental rates. The total estimated value of \$936,410 and \$922,074, at June 30, 2022 and 2021, respectively, appears as the revenue line item "Donated Facilities and Services" on the Statement of Activities and is offset by an equal amount of expense within the "Facilities" line item on the Statement of Functional Expenses.

NOTE 8 - LEASES

BSRI leases retail space for its Thrift Shop in Calabash, North Carolina. A month-to-month lease requires payments of \$5,000. Additionally, BSRI leases retail space in Shallotte, North Carolina under an agreement that expires in February 2027. The lease requires monthly payments of \$3,800.

Agreed-upon future annual minimum lease payments as of June 30, 2022 are scheduled as follows:

2023	\$ 45,600
2024	45,600
2025	45,600
2026	45,600
2027	 30,400
	\$ 212,800

NOTE 8 - LEASES (Continued)

BSRI leases a mini storage facility in Ash, North Carolina under an agreement that expires July 2024. The lease requires monthly payments of \$6,000 during the period of August 1, 2021 through July 31, 2022; \$7,000 during the period of August 1, 2022 - July 31, 2023; \$8,000 during the period of August 1, 2023 through July 31, 2024 with an option to renew for an additional 36 months. If the renewal option is exercised, an agreed upon amount set in good faith will be negotiated for the rent payable during the renewal term. A purchase option following the initial lease term is available in the amount of \$1,200,000. If the purchase option is exercised during the renewal term, the purchase price shall be the fair market value at the time of the exercise.

Agreed-upon future annual minimum lease payments as of June 30, 2022 are scheduled as follows:

2023	\$ 83,000
2024	95,000
2025	 8,000
	\$ 186,000

NOTE 9 - RETIREMENT PLAN

BSRI provides a retirement plan for its employees. It contributes an amount equal to 3% of each qualified employee's wages to the plan each year. Additionally, it contributes a dollar-for-dollar matching amount up to 3% of each qualifying employee's wages. BSRI is the plan administrator and the plan is categorized by IRS Code Section 403(b). Generally, all employees over the age of 18 are eligible to receive this benefit after 1,000 hours of service to BSRI. Retirement plan contributions were approximately \$110,722 and \$107,554 during 2022 and 2021, respectively.

NOTE 10 - NET ASSETS WITH DONOR RESTRICTIONS

The restrictions on BSRI's net assets at the end of the fiscal year are temporary and relate to grant funds received but not fully expended for their intended purposes prior to year-end. BSRI receives most of its grant funding on a reimbursement basis and those funds are displayed as unrestricted on the Statement of Activities as all restrictions are met prior to their receipt.

Net assets with donor restrictions for the years ended June 30, 2022 and 2021 consist of the following:

	2022	 2021
Calabash Center exercise room	\$ 13,767	\$ 13,767
MDRT Foundation Grant - Transportation for seniors	25,000	25,000
	\$ 38,767	\$ 38,767

Net assets that were released from restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors for the years ended June 30, 2022 and 2021, are as follows:

	2022	2021
Expenses satisfying restricted purpose	\$ -	\$ 67,918

NOTE 11 - THRIFT STORE DONATIONS

BSRI receives support in the form of in-kind donations of personal and household items. It operates a thrift store in Shallotte and Calabash, North Carolina in order to liquidate these items. These contributions are valued at the amount of cash received for the items less all costs associated with their sale. The in-kind contributions are recorded as revenue once their fair market values can be determined (i.e. when the items are sold). Accordingly, no inventory of these items is recorded at year-end.

NOTE 12 - FACILITY RENTAL

Throughout the year BSRI rents space at their senior centers for use by other local organizations. During the years ended June 30, 2022 and 2021, gross revenues from facility rentals totaled \$117,701 and \$74,498, with related expenses of \$8,649 and \$2,573, respectively. For the years ended June 30, 2022 and 2021, the net amount of \$109,052 and \$71,925, respectively, appear on the Statement of Activities as the revenue line item "Facility Rentals, net."

NOTE 13 - RELATED PARTIES

As described in Note 4, BSRI receives the majority of its revenue either directly from or passed through Brunswick County. Additionally, its bylaws specify that the Brunswick County Commissioners are to appoint five of BSRI's 15-member board of directors. BSRI's Chief Operating Officer is named as the grant administrator for the County in the Agreement for the Provision of County - Based Aging Services between the County of Brunswick and the Cape Fear Area Agency on Aging funded by Home and Community Care Block Grant funds. See Note 3.

BSRI contracts transportation services for its clients through a local nonprofit agency, Brunswick Transit System, Inc. ("BTS"). The hourly employee that handles transportation services for the clients of BSRI is an unpaid member of the board of directors of BTS.

BSRI contracts janitorial services for the senior centers through a local nonprofit agency, Brunswick Christian Recovery Center. BSRI's Chief Compliance Officer is an unpaid member of the board of directors of Brunswick Christian Recovery Center.

NOTE 14 - PAYCHECK PROTECTION LOAN FORGIVENESS

On March 27, 2020, the federal government passed the Coronavirus Aid, Relief and Economic Security ("CARES") Act that created up to \$349 billion in forgivable loans ("Paycheck Protection Program") to businesses and not for profit organizations to pay employees during the COVID-19 pandemic. If the businesses and not for profit organizations used the Payroll Protection Program loan funds to cover payroll costs, mortgage interest, rent and utility costs over an 8 or 24 week period after the loan was made and maintained employee and compensation level, they can request forgiveness of the loan. In accordance with ASC 450-30, *Contingencies*, the proceeds from the loan would remain recorded as a liability until the forgiveness of the Paycheck Protection Program loan, at which time the earnings impact would be recognized. On April 21, 2020, BSRI obtained \$131,511 in Paycheck Protection Program loan proceeds to enable the Organization to continue to employ its senior center and thrift store staff during the COVID-19 pandemic. At June 30, 2021, the financial institution had granted forgiveness and the loan forgiveness was recorded as Paycheck Protection Program loan forgiveness on the statements of activities and changes in net assets.

NOTE 15 - EMPLOYEE RETENTION CREDIT

The Employee Retention Credit ("ERC") was created by the Coronavirus Aid, Relief, and Economic Security (CARES) Act, P.L. 116-136, and amended by the Consolidated Appropriations Act, 2021, P.L. 116-260. Eligible employers can claim a refundable tax credit against the employer share of Social Security tax equal to 70% of the qualified wages they pay to employees after March 12, 2020 through June 30, 2021. Qualified wages are limited to \$10,000 per employee per calendar quarter. Therefore, the maximum ERC amount available is \$7,000 per employee per calendar quarter. BSRI claimed ERC's totaling \$243,089 against qualified wages paid to employees from October 1, 2020 through December 31, 2020, due to BSRI experiencing a partial suspension of operations of the business due to governmental orders limiting commerce, travel and group meetings due to COVID-19. In accordance with ASU Subtopic 958-605, Contributions Received and Contributions Made, by paying wages to the employees during the period of partial suspension BSRI has overcome the barrier of eligibility for revenue recognition. For the year ended June 30, 2022, BSRI has recognized \$243,089 in other income on the statements of activities. As of June 30, 2022, BSRI received ERC's of \$6,598 and \$236,491, included as a receivable on the statements of financial position.

Additionally, BSRI claimed ERC's totaling \$429,428 against qualified wages paid to employees from January 1, 2021 through April 30, 2021, due to BSRI experiencing a partial suspension of operations of the business due to governmental orders limiting commerce, travel and group meetings due to COVID-19. For the year ended June 30, 2021, BSRI has recognized \$429,428 in other income on the statements of activities. As of June 30, 2021, BSRI received ERC's of \$48,354 and \$381,074, included as a receivable on the statements of financial position.

Laws and regulations concerning government programs, including the Employee Retention Credit, are complex and subject to varying interpretations. Claims made under the CARES and Relief Acts may also be subject to retroactive audit and review. There can be no assurance that regulatory authorities will not challenge BSRI's claim to the ERC, and it is not possible to determine the impact (if any) this would have upon BSRI.

NOTE 16 - ASH MINI STORAGE

As outlined in Note 3, BSRI manages a leased mini storage facility in Ash, North Carolina with the intention of supplementing the income of BSRI. For the year ended June 30, 2022, the Ash Mini Storage activity resulted in a net loss of \$21,214 as represented on the Statement of Activities as the other income and (losses) line item "'Ash Mini Storage, net". Additionally, as outlined in Note 1, due to the associated loss from the unrelated business income, BSRI will have a deferred tax benefit as of June 30, 2022, which may be utilized to offset future unrelated business taxable income.



	Assistance Listing	Grantor/ Pass-through	Federal	State
Federal Grantor/Program Title	Number	Grantor's Number	Expenditures	Expenditures
U.S. Department of Health and Human Services: Administration of Aging Passed through the N.C. Department of Health and Human Services Division of Aging and Adult Services: Passed through the Cape Fear Council of Governments:				
Aging Cluster Special Programs for the Aging - Title III Part B - Grants for Supportive Services & Senior Centers	93.044	93.044	\$ 157,485	\$ 570,910
COVID-19 - Part B - Grants for Supportive				
Services & Senior Centers	93.044	93.044	3,000	-
Part C - Nutrition Services	93.045	93.045	574,609	13,720
COVID-19 - Part C - Nutrition Services	93.045	93.045	68,308	-
Nutrition Services Incentive Program (NSIP) Total Aging Cluster	93.053	93.053	92,061 895,463	584,630
			073,103	301,030
Special Programs for the Aging - Title III Part D - Disease Prevention & Health Promotion Services	93.043	93.043	15,791	930
National Family Caregiver Support, Title III, Part E	93.052	93.052	55,834	4,651
COVID-19 - National Family Caregiver Support, Title III, Part E	93.052	93.052	7,747	-
Administration for Community Living Passed through the N.C. Department of Insurance: Medicare Improvements for Patients & Providers Act (MIPPA) Seniors' Health Insurance Information Program (SHIIP)	93.071 93.324	93.071 93.324	11,715 12,417	
U.S. Department of Transportation: Federal Transit Administration Passed through the N.C. Department of Transportation Passed through the Waccamaw Regional Council of Governments: Enhanced Mobility of Seniors and Individuals with Disabilities Total expenditures of federal awards	20.513	20.513	7,207	
	State	State		
North Carolina State Grantor/Program Title	Ref.	Ref.		
Department of Health and Human Services: Office of Rural Health and Community Care: Passed through the Cape Fear Council of Governments: Senior Center General Purpose	NC-15	NC-15	-	53,464
Department of Insurance: Prescription Assistance Program: Medication Assistance Program Grant	43167	43167	-	20,000
Division of Budget and Analysis: Family Caregiver Support Program: Directed Grant			_	50,000
Total expenditures of state awards				713,675
Total expenditures of federal and state awards			\$1,006,174	\$ 713,675
1			<u> </u>	,

Notes to the Schedule of Expenditures of Federal and State Awards Year Ended June 30, 2022

NOTE A - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal and state awards (the "Schedule") includes the federal and state award activity of Brunswick Senior Resources, Inc., under programs of the federal and North Carolina state governments for the year ended June 30, 2022. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Brunswick Senior Resources, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of Brunswick Senior Resources, Inc.

Brunswick Senior Resources, Inc. received its federal funding indirectly as it was initially awarded to the State of North Carolina and passed through its agencies. It also received direct State funding which is presented in a separate section of the Schedule.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

Brunswick Senior Resources, Inc. has elected not to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

NOTE C - SUBRECIPIENTS

Brunswick Senior Resources, Inc. spent the federal and state funds presented in the Schedule directly and did not make awards to subrecipients.

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors Brunswick Senior Resources, Inc. Shallotte, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Brunswick Senior Resources, Inc. ("BSRI"), which comprise the statements of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 11, 2022.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered BSRI's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of BSRI's internal control. Accordingly, we do not express an opinion on the effectiveness of BSRI's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of BSRI's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether BSRI's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of BSRI's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering BSRI's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bernard Robinson & Company, J.J.P.

Raleigh, North Carolina October 11, 2022

Independent Auditor's Report on Compliance For Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance

To the Board of Directors Brunswick Senior Resources, Inc. Shallotte, North Carolina

Report on Compliance for the Major Federal Program

Opinion on the Major Federal Program

We have audited Brunswick Senior Resources, Inc.'s ("BSRI") compliance with the types of compliance requirements identified as subject to audit in the OMB Compliance Supplement that could have a direct and material effect on BSRI's major federal program for the year ended June 30, 2022. BSRI's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, BSRI complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2022.

Basis for Opinion on the Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of BSRI and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the major federal program. Our audit does not provide a legal determination of BSRI's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to BSRI's federal program.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on BSRI's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about BSRI's compliance with the requirements of its major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding BSRI's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of BSRI's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of BSRI's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Bernard Robinson & Company, S.F.P.

Raleigh, North Carolina October 11, 2022

Schedule of Findings and Questioned Costs

Year Ended June 30, 2022

Items required to be reported under 2 CFR section 200.515(d):

Section I - Summary of Auditor's Results

<u>Fina</u>	uncial Statements	
(i)	Type of auditor's report issued:	Unmodified
(ii)	Internal control over financial reporting: (a) Material weakness(es) identified?(b) Significant deficiency(ies) identified?	$\frac{yes}{yes} = \frac{X}{X}$ no none reported
(iii)	Noncompliance material to financial statements noted?	yes X no
<u>Fede</u>	eral Awards	
(i)	Internal control over major programs: (a) Material weakness(es) identified?(b) Significant deficiency(ies) identified?	yes X no $yes X none reported$
(ii)	Type of auditor's report issued on compliance for major programs:	Unmodified
(iii) (iv)	Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a)? Identification of major programs:	yes <u>X</u> no
` ′	Assistance Listing Number(s) 93.044, 93.045, 93.053	Name of Federal Program Aging Cluster
(v)	Dollar threshold used to distinguish between type A and type B programs:	\$ 750,000
(vi)	Auditee qualified as low-risk auditee?	X yes no
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Section II - Findings relating to the financial statements which are required to be reported in accordance with generally accepted government auditing standards:

Deficiencies

None reported

Section III - Findings and questioned costs relating to the major programs which are required to be reported as defined by the Uniform Guidance [2 CFR 200.516(a)]:

Deficiencies

None reported

BRUNSWICK SENIOR RESOURCES, INC. Summary Schedule of Prior Year Audit Findings and Questioned Costs Year Ended June 30, 2022

None